

For professional investors only

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Nikko Asset Management

International Equity

Future Quality: Attain and sustain high returns on investment



YOUR GOALS, OUR COMMITMENT.

We exist to grow capital for our clients by looking for and finding great investment ideas in an enjoyable, creative and collegial environment.

- Concentrated Global Equity portfolios focused on the best Future Quality ideas.
- Team approach with a flat structure and no key person risk.
- Track record of outperformance and the capacity to grow.

Future Quality Companies ATTAIN AND SUSTAIN HIGH RETURNS ON INVESTMENT

Our investment philosophy is centred on the search for **Future Quality** in a company. Future Quality companies share strong and sustainable growth of future cash flow that will provide higher investment returns than the current share price indicates.

We identify Future Quality by assessing a business across four key pillars – Quality of Franchise, Management, Balance Sheet and Future Valuation. This framework gives us a complete picture of the potential for investment. We also believe that environmental, social and governance (ESG) considerations are integral to Future Quality – good companies make good investments.



Michael, Lisa, Iain, James

The Four Pillars of Future Quality



Quality of Franchise

Focusing on the future returns of the franchise, including any ESG factors that may have a significant impact.



Quality of Management

Identifying companies with exceptional strategic vision, strong internal leadership and a high standard of corporate governance and awareness of ESG.



Quality of Balance Sheet

Ensuring companies can finance future organic growth using their own capital.



Quality of Future Valuation

Applying research models to provide detailed forecasts of future ROI and growth of a company's cash flow.

Our Team Approach

EXPERIENCE, MUTUAL RESPECT AND A SHARED PASSION

We are passionate believers that our team's collective knowledge and experience is more powerful than any individual team member's. We harness 110 years of collective investment experience to strive for outperformance and grow capital for our clients.

Our shared passion for discovering Future Quality businesses drives our disciplined, repeatable investment process. With the trust of clients all around the world, we currently manage over USD1.5 billion.

We believe a team-based approach to investing best limits key person risk and cognitive bias, and delivers the benefits that come with the deep and diverse experience of the team. Our most senior team members constantly share their experience by working closely with our younger colleagues. At every stage of the investment process ideas are challenged through rigorous and open debate and within a culture of mutual respect.

Our core values of diligence, respectfulness, mindfulness and transparency form the foundation of our team culture.



James, Greig, Iain, William, Michael and Johnny

The Team

- James Kinghorn*
- Greig Bryson*
- Iain Fulton*
- Johnny Russell*
- William Low*
- Michael Chen**
- Lisa Edmundson
- Vicky Murray
- Cameron Kuwahara
- Michael Lack
- Angela McLean
- Ellie Stephenson**

* Portfolio Manager / Analyst ** Analyst

Our Process

CREATING A HIGH-CONVICTION PORTFOLIO

We always strive to identify long-term winners through the lens of Future Quality. This passion is underpinned by our day-to-day process, which drives our outperformance. With a flat structure, our portfolio managers share both analyst responsibilities and ownership of investment outcomes.

Focused on identifying true Future Quality, our process begins with idea generation that is tested by bottom-up fundamental research. All portfolio ideas are then peer challenged and ranked in our stock-ranking tool. The peer-challenge stage is where having a team of experienced portfolio managers best limits cognitive bias and delivers superior long-term returns.

Our process produces a portfolio tilt towards growth and quality, with a total carbon footprint well below our benchmark.



Idea Generation



Fundamental Research



Peer Challenge



Portfolio Construction

About Nikko Asset Management

At Nikko Asset Management, we believe in partnering with our clients to build progressive investment solutions. In a world where one-size-fits-all solutions are no longer the answer, our ability to turn insights into opportunities sets us apart. Our understanding of both our clients and the drivers of investment markets underpins the innovation and relevance of the solutions we develop. One of Asia's largest asset managers, we provide high-conviction, active fund management across a range of Equity, Fixed Income and Multi-Asset strategies. In addition, our complementary range of passive strategies covers more than 20 indices and includes some of Asia's largest exchange-traded funds (ETFs).

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