

PRESS RELEASE  
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NIKKO ASSET MANAGEMENT CO., LTD.

## Nikko AM Recognised in Three Categories in Asia Asset Management's 2018 Best of the Best Awards

*Japan's Best Institutional House and ETF Manager, and Asia ETF Manager of the Year*

Nikko Asset Management (Nikko AM) has been recognised across three categories in [Asia Asset Management's](#) 2018 Best of the Best Awards. Asia Asset Management, The Journal of Investments and Pensions, has acknowledged Nikko AM in Japan as Best Institutional House and ETF Manager of the Year, both for the second year running, and for the first time as Asia Region ETF Manager of the Year. This is the fifth consecutive year for Nikko AM to be honored by Asia Asset Management.

Through a turbulent 2017, the Firm's agility allowed it to outrun the domestic competition for institutional Japanese assets. Driving the growth is institutional investor interest in the Firm's tailored solutions that help balance portfolio risk - especially Multi-Asset, on which both mega banks and regional banks increasingly rely as a diversifier from foreign bonds. Nikko AM's institutional business in Japan has led all Japan-based peers for inflows into privately placed investment trusts in 2017, with institutional AUM growing over 70% from March 2015 through September 2017.

At the same time, Nikko AM's exchange traded fund (ETF) business has grown assets under management by over 50% year-over-year to December 2017, spread across nearly 30 ETF products. The Firm continued to provide investment education and a series of new ETF products, including the world's first Asia ex Japan REIT ETF\* in both Tokyo and Singapore, in addition to a Japan Equity Long-Short Strategy ETF. In 2017 Nikko AM was the second largest ETF provider in the Asia-Pacific region, with a total market share of 12.5%, while ranking among the top ten globally.

Nikko AM Director, Executive Vice Chairman Hideo Abe said, "Nikko AM's established global network and focus on progressive solutions is clearly providing the results its clients seek. This is so both for Japanese institutions seeking opportunities outside of Japan, and also for the needs of local clients in their home market, as seen with recognition as Asia Region ETF Manager of the Year. Performance is at the core of what we do, and we are grateful to Asia Asset Management for these accolades."

– ENDS –

\*According to Nikko Asset Management's research.

## About Nikko Asset Management

With US\$194.7 billion (21.92 trillion yen)\* under management, Nikko Asset Management is one of Asia's largest asset managers, providing high-conviction, active fund management across a range of Equity, Fixed Income, Multi-Asset and Alternative strategies. In addition, its complementary range of passive strategies covers more than 20 indices and includes some of Asia's largest exchange-traded funds (ETFs).

Headquartered in Asia since 1959, the firm represents more than 200\*\* investment professionals and over 30 nationalities across 9 countries. More than 300 banks, brokers, financial advisors and life insurance companies around the world distribute the company's products.

The investment teams benefit from a unique global perspective complemented by the firm's historic Asian DNA, striving to deliver consistent excellence in performance. The firm also prides itself on its progressive solution-driven approach, which has led to many innovative funds launched for its clients.

For more information about Nikko Asset Management and to access its investment insights, please visit the firm's [homepage](#).

\* Consolidated assets under management and sub-advisory of Nikko Asset Management and its subsidiaries as of 30 September 2017.

\*\* As of June 30, 2017, including employees of Nikko Asset Management and its subsidiaries.

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